



February 6, 2020

## **Outside Sales Representative | Permanent/Full time | Grande Pointe, MB**

GB Agencies Ltd. is a manufacturer's representative of electrical products servicing the areas of Manitoba, Saskatchewan and North West Ontario.

We represent a wide range of electrical products and tools focused on Industrial, Commercial and Residential applications in today's ever changing, highly technical electrical industry.

Customer service is our number one priority and our vast array of trade experience, sales and product knowledge enable us to represent our Manufacturers with integrity and professionalism.

We are looking for a motivated and well-spoken individual to join our sales team as an Outside Sales Representative. Based out of our office in Grande Pointe, MB the successful candidate will be responsible for sales of electrical products to Contractors, Distributors and End-Users throughout Manitoba and North Western Ontario.

### Responsibilities include but are not limited to:

- Sales to Contractors, Distributors and End Users
- Some specification work at the engineer / consultant level
- Day to day customer service & support
- Some quotations, order handling, tracking etc.
- General office duties
- Travel within Manitoba and NW Ontario approximately 50% of the time
- Overnight travel required approximately 10% of the time

### Requirements:

- High school diploma/GED.
- Product knowledge or Electrical Industry experience (ie journeyman/apprentice, Manufacturer, Distributor)
- Strong computer skills, Excel, Outlook, PowerPoint and Word
- Excellent communication skills, both verbal and written
- Good organizational skills and the ability to multitask
- Exceptional customer service skills and attention to detail
- Strong communication skills, good time management and the ability to prioritize
- Ability to work independently with minimal supervision

Compensation:

- Competitive salary
- Company-funded benefits
- Mileage reimbursement

Qualified applicants, please send a resume to: [tom@gbagencies.com](mailto:tom@gbagencies.com)

*We thank all applicants for their interest in employment with GB Agencies Ltd. however only those selected for further consideration will be contacted.*