



December 2, 2021

## **Outside Sales Representative | Permanent/Full time | Regina SK**

GB Agencies Ltd. is a manufacturer's representative of electrical products servicing the areas of Manitoba, Saskatchewan and North West Ontario.

We represent a wide range of electrical products and tools focused on Industrial, Commercial and Residential applications in today's ever changing, highly technical electrical industry.

Customer service is our number one priority and our vast array of trade experience, sales and product knowledge enable us to represent our Manufacturers with integrity and professionalism.

We are looking for a motivated and well-spoken individual to join our sales team as an Outside Sales Representative. Based out of a home office in or near Regina, SK the successful candidate will be responsible for sales and marketing of electrical products to Distributors, Contractors, and End-Users throughout Saskatchewan with a focus on the Southern region of the province.

### Responsibilities include but are not limited to;

- Sales & Marketing to Distributors, Contractors, and End-Users
- Day to day customer service & support
- Quotations
- Travel throughout Saskatchewan will be required with a focus on the Southern region. Some travel to manufacturers outside of the province may be required.

### Requirements:

- Electrical industry experience (i.e. Journeyman/Apprentice Electrician, Manufacturer, Distributor)
- Sales and/or customer service experience
- Strong computer skills, Excel, Outlook, PowerPoint, and Word
- Excellent communication skills, both verbal and written
- Good organizational skills and the ability to multitask and prioritize
- Exceptional customer service skills and attention to detail
- Ability to work independently and as a team

Compensation:

- Competitive salary
- Company-funded benefits
- Mileage reimbursement

Qualified applicants, please send a resume to: [tom@gbagencies.com](mailto:tom@gbagencies.com)

*We thank all applicants for their interest in employment with GB Agencies Ltd. however only those selected for further consideration will be contacted.*