



December 8, 2021

Technical Outside Sales Representative | Permanent/Full time | Grande Pointe, MB

GB Agencies Ltd. is a manufacturer's representative of electrical products servicing the areas of Manitoba, Saskatchewan and North West Ontario.

We represent a wide range of electrical products and tools focused on Industrial, Commercial and Residential applications in today's ever changing, highly technical electrical industry.

Customer service is our number one priority and our vast array of trade experience, sales and product knowledge enable us to represent our Manufacturers with integrity and professionalism.

We are looking for a motivated and well-spoken individual to join our sales team as a **Technical Outside Sales Representative**. Based out of our office in Grande Pointe, MB the successful candidate will be responsible for sales of electrical products to Contractors, Distributors, Specifiers, and End-Users throughout Manitoba and North Western Ontario.

Responsibilities include but are not limited to;

- Sales to Contractors, Distributors, Specifiers, and End Users
- Specification work at the engineer / consultant level
- Day to day customer service & support
- Technical Quotations
- Travel within Winnipeg and the surrounding area required. Some travel to manufacturers outside of the province may be required.

Requirements:

- Electrical Industry experience (i.e. Electrical Engineer, Journeyman/Apprentice Electrician, Manufacturer, Distributor)
- Knowledge of MV electrical systems would be considered an asset
- Knowledge of electrical automation and control systems would be considered an asset
- Strong computer skills, Excel, Outlook, PowerPoint, and Word
- Excellent communication skills, both verbal and written
- Good organizational skills and the ability to multitask and prioritize
- Exceptional customer service skills and attention to detail
- Ability to work independently with minimal supervision

Compensation:

- Competitive salary
- Company-funded benefits
- Mileage reimbursement

Qualified applicants, please send a resume to: tom@gbagencies.com

We thank all applicants for their interest in employment with GB Agencies Ltd. however only those selected for further consideration will be contacted.